

NEW YORK STATE
DEPARTMENT OF FARMS AND MARKETS
Berne A. Pyrke, Commissioner,
Albany, N. Y.

NEW YORK AND PENNSYLVANIA GRAPE DEAL.

Season of 1923.

-Summary By-Mark F. O'Donnell, Inspector.

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Buffalo, N. Y. December 1923.

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SUMMARY

New York and Pennsylvania Grape Deal

Season of 1923.

Issued from Buffalo Office.

By Mark F.O'Donnell Inspector.

This summary is based on data collected in connection with the Special Grape Market Report carried on during the past season as a joint project by the New York Department of Farms and Markets, the Pennsylvania and Michigan Bureau of Markets, and the U.S. Bureau of Agricultural Economics.

Reports of market conditions on grapes were issued from the Buffalo office from September 26th to October 20, 1923.

Pre-harvest Indications,

Early pre-harvest estimates made by the Federal Division of Crop Estimates pointed to a lessened production of grapes in the United States compared with the 1922 crop, as will be noted in - Table No. 1.

Table No. 1.

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Cor	dition	n and	Foreca	st of P	roduct	ion,	1922 and 192	3 E molfoubo
ten years.	erosy not designed tor year average Production,							
	Cond	dition	1	Con	dition	notic		mitted)
The state of the s	Cont	>	7	Onto	how la	4		:1923 fore- :cast from
de	Septe	ember	ISC	0000	ber 1s	Vi one	:ject to :final re-	
and)	10 vr	1922	1923:	10 yr	1922	1923	:vision, in	
Liberton req	avg.	TI To	phr 1th	avg.	ar grant	Moth!	:December	ayes irom Ca-
Glertich o	P.ct	P.ct	P.ct	P.ct	P.ct	P.ct	Pounds	Pounds
Now Youls	76	06	60	100000	wend a	sq on	270 0000	1204 200
New York N. Jersey	76 83	96	69	73 81	98	65	210,000	124, 372 4, 178
Penna.	77	92	83	74	90	83	50,000	36,026
Virginia	77	78	75	75	60	75	2,900	4,032
N. Carolina	81	84	83	75 78	83	81	11,760	11,514
Ohio	77	92	81	75	9018	83	45,000	40,128
Indiana Illinois	81	84	80	79	92	82	8,836	7,692
Michigan	77	95	78	79	97	81 c	12,740	10,854 r86,229
Iowa	78	92	90	80	95	39	13,000	11,748
Missouri	74	96	76	72	93	77	14,700	11,710
nsas	64	94	70	62	90 30	70	6,768	4,959
California	86	84	90	85		85	3,784	3,741
California Total above	87	95	83	86	96	83	3,320,000	3,190,674
States	77-7	7-88.5	-80.8	-84.4	- 95.6	-81.9	-3,831,493,	-3,547,857.
United		>			The street of th			

States---83.1 - 94.1- 82.2- 81.8- 95.4- 81

The decline in estimated production in important Eastern producing sections is particularly noticeable in Table No. 2, which tabulation is based on conditions October 1, 1923, as reported by-U.S. Bureau of Agricultural Economics.

Table No. 2	T	ab	J.e	No.	2.
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	Condition	Octobe:	r 1st.	Production, (000	ometted)
States	10 year average	1922	1923 :		from condition October 1st.
AS NORMAN	P.ct	P.ct	P.ct	Pounds	Pounds
New York Pennsylvania Iowa Michigan Missouri Chio	73 74 80 76 72 75	98 90 95 93 93	65 83 89 72 77 83	210,000 50,000 13,000 127,500 14,700 45,000	124,372 36,026 11,748 86,229 11,710 40,128
Average	75	93.2	78.2	459, 200	310, 213,

The figures in Table No 2, indicate a production estimate in Eastern states of approximately 310,213,000 pounds in 1923, compared with 459,200,000 pounds for the 1922 season, a decrease of about thirty-three per cent. However, the 1923 forecast indicated a production 3.2 per cent greater than the average for the past ten years.

Market Situation at Start of Deal.

About the time of the first carlot shipments of New York and Pennsylvania Concord grapes September 27th, the markets of the country were generally over supplied with all kinds of fruits. Grapes from California and Michigan were in liberal supply in Eastern markets, as a result the season opened with f.o.b. prices much lower than those of the past few seasons. With an abundance of cheap fruit on the market, demand was limited at the prices quoted, and a further reduction was necessary in order to place the grapes in the hands of the consumer at a figure at which they would take them readily.

The bulk of the New York and Pennsylvania grapes were marketed between September 27, and October 20th. The supply was insufficient to meet the demand at the close of the season, and the market was strong at top prices.

Movement For The Season.

The first carlot shipments from New York and Pennsylvania moved about the same date as last season, but the movement in general was about one week later than normal, due to a spell of cool weather early in September, which retarded maturity.

A comparison of monthly shipments for the past three years follow

New York and Pennsylvania Grape Shipments for Past Seasons.

Month.	192	1566 550	192	201 bein	192	3 and an how
hor him ore a	New York cars	Penna.	New York cars	Penna.	New York cars	Penna.
August September October November	72 1319 1058 2	0 183 207 0	17 1365 556 7 458	153 1314 47	670 3373 137	0 31 769 (To- 51 (19th)
Seasons Totals-	2451	390	7407	1514	4186	851

Comparing carlot shipments from New York State for 1922 up to and including November 20th, of 7407 cars with carlot shipments to the same date in 1923, 4186 cars, discloses a reduction of 3221 cars less than was required to move the abnormal 1922 harvest, or approximately-forty-four per cent. Pennsylvania shipped a total of 1514 cars for the same period in 1922, and 851 cars in 1923, a reduction of 663 cars, or approximately forty-four per cent.

The following extract is published from a Bulletin of the California Department of Agriculture:

Increased Production Due to New Vineyards in California.

"Another cause for a greater number of cars for interstate shipments being required from now on, and for the next few years, is the production of grapes both table and wine, from youbg vineyards. In the last few years extensive acreages were planted, and the product from these new plantings will increase in tonnage for several years to come. This is true of several varieties of table grapes, and for the Malagas in particular, the acreage of which surpasses all the other varieties together. The plantings of Malaga grapes in the past three years gives an idea of this increase.

oletini le v	-1920-	-1921- so	-1922-
Malaga Grapes-		acres - 13,384 acres	- 9,825 acres
Will come into	bearing- 1922	1923	1924
Total increase	of Malagas-	ing of percent secors	30,279 acres.

[&]quot; Malaga vines in their prime bear from three to five tons per acre. This gives an idea of the increase in tonnage for this grape alone within the next five years."

California Grapes To Raisins.

The U.S. Department of Agriculture, - "Weather, Crops and Markets", reviews the movement of California grapes in the issue of November -

3rd, 1923:

"California grape crop was estimated in October at 3,190,674,000 pounds, or eighty-eight per cent of the United States forecast of 3,586,972,000 pounds; corresponding figures for 1922 were-3,320,000,000 and 3,870,342,000 pounds. According to an estimate released in March, California had 612,098 acres planted to grapes of which 163,267 were planted in 1921 and 1922 and may be assumed to have been nonbearing in the present season.

Approximately one million tons of fresh grapes will be required the report continues, to produce this year's raisin output of235,000 tons. This means that to obtain a certain quantity of raisins requires at least four times the quantity of fresh grapes.

Thus out of California's total estimated production of 1,595,337 tons of grapes, only 595,337 tons will be available for shipment as fresh fruit within and without the state. These figures make clear the reason why California with such unparalled grape production, markets scarcely more than one-third of its crop as fresh fruit.

If no raisins were made and none of the crop used for juice purposes in California, that state might be expected to have a carlot movement this year of 132,945 cars instead of a possible 48,000 cars".

Car Supply Adequate.

An adequate supply of refrigerator cars to meet the need of shippers marketing the New York and Pennsylvania grape crop was available throughout the season, an agreeable contrast to the difficulty experienced last season.

Shipments by Trucks.

Truck shipments accounted for considerable tonnage during the past season; no data is available which will permit even an estimate of the quantity thus distributed. Figures compiled by the "GRAPE FELT" estimate 1450 tons trucked out of the Chautauqua district in 1922, and grapes used locally, sold at roadside markets, and for all other purposes at 550 tons. The bulk of the crop from the Hudson Valley is distributed by trucks, Boston and New York City absorbing the heaviest tonnage. Grapes from vineyards in the vacinity of Buffalo and Rochester are mostly trucked to these respective markets, and furnish the bulk of their supplies.

In addition to grapes trucked to Buffalo and Rochester, there were 1343 cars of California grapes shipped to Buffalo up to-December 15th, and 800 cars shipped to Rochester.

Grapes to Juice Plants.

Tabulations have not been completed as to the tonnage absorbed by Grape Juice plants during the past season.

The "Grape Belt" report on the 1922 harvest quotes the following:

"Grapes Used by Grape Juice Plants in 1922".

Grapes received by wagons 10,855 tons, 3,705 tons.

Total-- 14,560 tons.

Percentage of crop used by Grape Juice plants 181 per cent."

There was relatively little contracting by Juice plants in 1923, the bulk of their purchases being based on market quotations from day to day.

Disease and Insect Pests.

The following resume of the disease and insect pest damage to the 1923 crop was submitted for this summary through the courtesy of Mr. Frederick Z. Hartzell, Associate in Research Vineyard Laboratory, New York Agricultural Experiment Station.

"The grape leaf-hopper was present in about 2000 acres of the 3000 acres of grapes in this belt in New York, and the damage was sufficient to cause a light growth of wood for next year's crop. The leaf-hopper while present did not affect the quality of the fruit as much in 1923 as in 1922, due to the light crop the latter year.

It should be said that the very serious drouth last summer

also affected the wood growth very much.

The grape root-worm was serious in many vineyards, but in general not as numerous as in past years.

Grape berry-moth was not as serious as in 1922, but was

serious in some vineyards.

I do hot believe there was any increase in acreage, for the new planting would just about equal the acreage pulled out. I have been told that in regions outside of this belt there has been a considerable increase in acreage. The yield would run perhaps 1.6 tons per acre.

There was no damage from frost in Chautauqua county, but some in the Eastern end of the belt, but the extent has not been determined.

The wood indication for next year's yield is for a lighter

crop than this season.

I might add that there has been a serious attempt to market more of the crop in two, and found quart baskets, and the returns from these have netted at least fifty per cent more than in twelve quarts. It seems that this is the logical method of off setting the ever increasing California competition.

some Figure to Fenger

Tabulations have not been completed as to the tennage absorbed by Grape Cuice plants during the react season.
The "Grape Selt" report on the 1922 harvest quotes the

Grapes Used by Grape duton Flants in 1922".

Grapes received by wayons 10,655 tens, noted in Grapes received by cerei 1,707 tens, w to tension of the contract of the contr

Percentage of orey weed by Grape Juliannianted 28 year cent,

there was relatively little centracting to Tudeo plants in 1923, the built of their curchases being borner on quarter quorerions from day to day.

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The lead-cropper walls asseum did not of act the quality of the fruits as much in 1923 as an load, que to the light or op the little year.

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more of the crop in two, catalogue, the control of all one returns to make to make the first of the crop in two, catalogue that the locat for control of elf setting the quarte. It seems that this is the logical method of elf setting the ever increasing California composition.

rot well-intog ker

Analyzing the foregoing figures it will be noted that Michigan shipped 6020 cars averaging ten tons in 1922, and only 3870 cars in 1923; The average price was \$65.00 per ton in 1922, and \$55.29 in 1923. The crop had a money value at shipping points in 1922 of approximately \$3,913,000, and in 1923 \$2,139,723, a decrease of \$1,773,277, or about forty-seven per cent.

New York shipped 7407 cars in 1922 and 4186 cars toNovember 20th, in 1923; The average price was \$70.00 per ton in 1922,
and \$68.66 in 1923. The crop had a money value at shipping points
of \$5,184,900 in 1922, and \$2,874,107 in 1923, a decrease of\$2,310,793, or about forty-four per cent.

Pennsylvania shipped 1514 cars in 1922, and 852 cars in 1923 to November 20th. The average price was \$70.00 per ton in 1922, and \$68.66 in 1923. The crop had a money value at shipping points of \$1,059,800 in 1922, and \$584,983 in 1923, a decrease of \$474,817, or Forty-five per cent.

According to this method of computation, which of course gives only approximate results, New York and Pennsylvania grapes brought a return to growers of \$6,244,700 in 1922 compared with \$3,459,090 in 1923, a decrease of \$2,785,610, or about $44\frac{1}{2}$ per cent.

Destinations New York and Pennsylvania Grapes.

New York grapes were primarily destined to 328 individual points, and Pennsylvania to 106 points. The states receiving the bulk of New York and Pennsylvania's crop were, New York, Pennsylvania, New Jersey, Connecticut, Ohio and Massachusetts, altho thirty cars were billed to Memphis, Tenn.

Philadelphia was the original billing point for 451 cars, while Pittsburg was second with 245 cars, Boston third with 189 cars, New Haven fourth with 178 cars. Thus approximately twenty-five percent of the movement was originally billed to these four cities.

While diversions on these shipments must be accounted for to obtain final destination figures on the crop, it is not likely that this additional information would alter appreciably the criginal billings.

Wilkes Larre

Promary Destinations of Michigan, Penn.-New York Shipments to Markets Handling Ten Cars or More During Season of 1923.

vino bi	Mich.	Penn.	New Yor	k agarava ed	Mich.	Penn.	New York
Allentown	corna d	ECOL W	brio 48	Kenosha, Wis.	ran a	orings ?	in 1922 of
Akron	14	3.0	ser cen	Kenosha, Boat	0006	10 " J.A.	and the state of t
Altoona, Pa.	7	2	12	La Salle	9	and the state of	9
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Ardmore,	teoios i	5 9100V	a_money	Milwaukee,	132	5	6
Baltimore,	saclossi	923, 8	I at 331	Minneapolis,		Established	200 017 SU
Bay City, Mch.	14	_	r_cent.	Mc Keesport,	3000	2 TO 8	14
Beaver Falls.	3	1	16	Mt Carmel		Fund office	12
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Boston, Mass.	11	13	176	Newark, NJ	5	9	116
Bridgeport, Ct	2	5	11	N. Castle	03 0	3,000	14 ·
Brooklyn,	12.1	72	maga 61	North East	ed and	57	giveO.Lonly
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Canton, com	28 00	5 104,0	10,40,50	Overbrook, "	-	24	51
Charleston,	20		1	Old Forge "	-	1	10
Chicago, (Frt)	452	2	36	Peoria, Ill	13	-	-
Chicago, (Boat		the second Control	wast En	Philadelphia		37 52	414
Cincinnati,	136	Fi Art Month de V	7.1	Pittsburg,	340		193
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Cleveland, O	55	15.13	ash 137	Pitts, Pa.	maviv	25	bas 32 nice
Columbus.	47	93.832	di .un	Patterson,	og biss	HIGH	well 13 will
Dayton, Ohio	20	William to the	The Care	Passaic, NJ	ruoide	Connec	Staart 5 mel
Detroit.Mch.	266		to distribution in the	Portland,	ainqs	nell bit	हर्गानुषु करक
Denver, Col.	17	-		Pittston,	- 0		13 12
Duluth, Minn.	16	and the last Property	filld 930	Rochester, Rockford 111	n afile	glabdii	MG TC
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Evansville	11		rangerera Pi	Springfield,	31	w dd Luc	
Elizabeth,	The second second	mark & _ AA	10	Steelton, Pa	7 7	SW JOS	35.0
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Forest City	19	at the control	hipments	Smithton, Pa	ersio	ATPAGE	in mis950 p
Greensburg, Pa	4 4 2	of a common	9	Swissvale, Pa	salja	2 2 3	14
Green Bay	11	CONTRACTOR OF	retia bi	St Louis	176	MOIJED	223111
Hazleton, Pa	5	9	22	St Paul	47		
HarrisburgPa	5		7	Scranton, Pa	26	1	23
Hartford Ct	5554		15	Sheboygan,	23	4	23
Hancock,	10		**********	Sioux City	13		~
Hutchinson,	14		_	Toledo, O	13 63 2 13		
Huntington WV		+ + -	2	Troy,	ž		8
Hoboken, NJ	-	15	34	Tulsa, Okl	13	· u	- 12 C
Indianapolis,	34		1	Trenton,	-	-	14
Irwin, Pa		1	5	Watuppa, Mass			12
Jackson,	15522	- (Waterbury, Ct		-	22
Jersey City	5	29	116	Washington	43		9
Johnstown	12		5	Wheeling	1)	-	23
Jaliet,		•	1	Wilkes Earre	6	2	10
Hansas City	30	Sept	-	westfield	-	* -	63

Prices Prevailing On Following City Markets For Mich. Grapes

Concord 12-qt. Climax Baskets. (Sales to Jobbers)

Chicago- Cincinnati -Detroit -Pittsburg -St Louis -Cleveland.

Sept.	28- 1- 2- 3- 4- 5-	70-75¢ 65-70¢ 65-70¢ 60-65¢ 70-75¢ 70-75¢	80-90¢ 75-80¢ 75-80¢ 75-80¢ 70-75¢ 70-80¢	80-85¢ 75-80¢ 60-65¢ 60-65¢ 60-70¢	80-90¢ 85-90¢ 70-75¢ 65-70¢ 75-80¢ 80-85¢	Per Ton \$100. \$ 80-\$85. \$ 70-\$80. \$ 80.	Per Ton.
11 11 11 11 11 11 11 11 11 11 11 11 11	9- 10- 11- 12- 15- 16- 17- 18-	65-70¢ 65-70¢ 60-65¢ 65-70¢ 65-70¢ 68-70¢ 65-75¢	75-80¢ 75¢ 75¢ 75¢ 65-70¢ 65-70¢ 65-70¢	70-75¢ 60-70¢ 60-65¢		\$90. 90. 90. 90. 50. 50. 50. 50. 50. 50. 50. 50. 50. 5	\$80-\$85. \$80-\$85. \$80-\$85. \$80-\$85. \$80-\$85. \$70-\$75. \$75-\$85.

Prices For New York and Pennsylvania Grapes.

Concord 12-qt Climax Baskets.
(Sales to Jobbers)

Prices Prevailing On Following City Markets For Mich. Grapes Prices Prevailing on Following City Markets For Grapes.

> Concord, 4-qt. Climax Baskets. | Sales to Jobbers |

ibesi-	vell-einc	LIZE BING	01177- 47		
	Chi	.cago - Cin	cinnati -	Detroit -	Pittsburg.

Sept.27- 8 28- 0ct. 1- 9 3- 10- 11- 12- 11- 11- 11- 11- 11- 11- 11- 11	29-30¢ 27-28¢ 29-30¢ 29-30¢ 29-30¢ 28-30¢ 29-30¢ 29-30¢ 30-32¢ 30-32¢ 30-32¢ 30-33¢ 32-33¢ 32-33¢	32¢ 30-32¢ 30-31¢ 30¢ 30-32¢ 30-32¢ 30-32¢ 30-31¢ 30-31¢ 30-31¢ 30-31¢ 30-31¢	33¢ 32-33¢ 29-30¢ 29-30¢ 30-31¢ 30-31¢ 30-31¢ 28-29¢ 28-29¢ 28-29¢	38¢ 35-38¢ 35-38¢ 32-35¢ 32-35¢ 35-38¢ 35-38¢ 35-38¢ 35-38¢ 35-38¢ 35-38¢ 35-38¢ 35-38¢
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Prices Prevailing on Following City Markets For Grapes.

Concord, 2-qt Climax Baskets. (Sales to Jobbers)

Philadelphia-Pittsburg - Boston.

Cleveland.

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m Sept. 27-	24-25¢	: (40 MA PAR) (40 MA)	20-22¢	96.27 754 31.00	407.81
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n 2-	22-23¢		23-25¢	Con management	
3-	18-20¢	22-23¢	23-25¢	an in on on	
11 4-	20-21¢	22¢	20-25¢	- 75-85g	
5-	17-18¢	22¢	25¢	758-54 -5	
" 3-	17-18¢	20-22¢	20-23¢ 3-3	0- 75-80¢	
-00 - 00 m 9-	17-18¢	2000	20-23¢	25g -6	
1 10-	13-19¢	200	20-25¢	250 -17	
" 11-	190	4	20-23¢	71 - 850	
" 12-	V6	20-22¢	25	SI ST	
15-	AS	20-22¢	20-23¢	350-10 -61	
11 16-	NO	20-22¢	20-23¢	350-07 -or	
17-	638-E	277	20-23¢	350-00 *7+	
" 18-	22¢	4	20-23¢	340-07	
19-	20-22	4>98	- 20-23¢	758-04 -6T	
*(DD(10)	date		3,	and the second second	

Grpaes For The Table.

While coston has established the 12-quart basket as the proper package for marketing grapes, a concerted movement was in evidence in several shipping sections the past season to push the sale of table stock. A considerable number officars of grapes in 2-quart Climax baskets, or "Pony" baskets, have been marketed, particularly in the Central Lakes Section of New York State. Most carscontained several varieties of which Concords predominated, followed in order of importance by Delawares, Niagaras and Wordens. By reason of the fact that a car holds about 6000 Pony baskets, most receivers prefer several varieties in the load. This package has had a fair reception by consumers, and prices paid have been relatively high.

C.L. Brown, Federal Market News Reporter at Rochester, estimates about two hundred cars shipped in this style of package

from this section this season.

Estimates from the Pennsylvania section of the Chautauqua belt indicate that about eight per cent of this year's crop was marketed in 2-quart and 4-quart baskets. No data is available from the Chautauqua section in New York State, but the "GRAPE BELT"-estimates that about one per cent of the 1922 harvest was offered as table stock.

California Grapes in Competetion With New York and Pennsylvania Grapes.

In order to determine to what extent California grapes were incompetetion with the New York and Pennsylvania movement, reference was made to reports issued daily during the season for the principal primary markets, which show that between September 26th and October 20th car arrivals of California grapes at Boston were 1254 cars, Chicago-2356 cars, Cleveland 306 cars, Cincinnatti 78 cars, Detroit 346 cars, New York City 3042 cars, Philadelphia 358 cars, Pittsburg 1051 cars, St Louis 217 cars, a total of 9088 cars, or approximately twice the total production of New York and Pennsylvania vineyards for the 1923 season.

More Grapes Shipped This Season.

While the pre-harvest indications pointed to a lessened production of grapes in 1923 compared with the 1922 harvest, reports from the Federal Bureau of Agricultural Economics for December 11th, discloses an actual increase of 2045 cars over the total shipments for 1922. A decrease of 6555 cars in other sections is overcome by an increase of 8600 more cars shipped from California than in 1922, this is due probably to a more adequate car supply than was available last season.

Total Shipments For all Sections For the Past
Two Seasons to December 8th.

		Total ast Season	Increase	Decrease Net Inc.	
No. California Cent. California So. California All other section	3615	15264 24207 4418 15974	3984 5419	Responses 1 Perpose 200 Perpos	
Total-	61909	59863	9403	7358 2045	

Warlot Shipments by Sections. 1921 - 1922 - 1923.

Loading	Point. Received betw-Pennsylvania-	1921	- 1922	
90	sections the past season to push t	cars	cars	vas cars
2	North East	133	653	337 10 5188
200	Spencers and and spending spending the spending	63	178	121 11311-5
- ares	Sero sente Mroy well to moltose s	55	95	ni nasilvelioti
	Remington Probert Shroomoo doraw 1	23	131	rave 71beristro
	State Line	49	102	gmi 58 rebro ni
TOTAL	Mooreheads Wass Vacs 0000 Junes	6033	182	and 90 t end to
Tin	Harbor Creek	it all as	275	1013300 101019
*112	Totals-	356 -	1616	845
	TOTALS	390 -	1010	the state of the s
- New York, Chautauqua Section Monton and mort				
BUDG	State Line		143	101
State and St	Ripley	124	488	238
sable is in	Forsyth	82	225	151
	Westfield	85	161	124
8E D97	Gales	65	56	63
	Walkers	13	60	48
	Mintons Morror equal at Beggs	57	101	68
	Pomfret	IS-NYOY	48	35
	Portland aroliciso ineine tedw of ac	124	569	263
	West Portland Sasy Lyanna Thomas	TOY 33 M	97	Tw m34 of agmos
	Brocton only tot) nosses only nafteb	1138	ensei)e	stongl of som
	Brainards (1708) of medical meaward	and 2700	which s	algrem viem
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(No data available covering other New York Sections.)

Cost of Packing Table Stock.

The price pooled by the C.& E. sales committee to the local on table grapes of the Association pack were $16\frac{1}{4}\%$ on two quarts, and $25\frac{1}{2}\%$ on four quarts. From these amounts the local deducted the expense of baskets and packing. In the case of the Brocton packing house, two quart baskets cost 3% and packing $2\frac{1}{2}\%$, making a total of $5\frac{1}{2}\%$ and leaving the growers $10\frac{3}{4}\%$. The four quart baskets at the same packing house cost 4% making a total of $7\frac{3}{4}\%$, and leaving the grower $17\frac{3}{4}\%$. The packing charge included not only actual labor but overhead of all kinds.

New York State Joins in Movement to Prevent Rate Discrimination on Grapes.

At the annual meeting of the Chautauqua and Erie Grape-Growers Association, a report was given on the hearing held before the trans-continental freight bureau at Chicago, on the requested reduction to one dollar per hundred on California grapes shipped in barrels and treated to prevent fermentation. No decision has been rendered to date.

The Inter-state Commerce Commission has been holding a hearing at San Francisco on the application of the California grape growers supported by numerous chambers of commerce, and the California state railroad commission, for a reduction of about seven dollars per ton on grapes. As a result of this New York State growers have held conferences with attorneys representing trunk lines east of Chicago, and also with Commissioner Pyrke of the New York-State Department of Farms and Markets at Albany, who has filed a brief against this movement, contending that if this reduction is granted without a corresponding reduction in New York State, it will prove a serious blow to our grape industry.

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